



FOR IMMEDIATE RELEASE

### **TNCl and Impact Telecom to Combine Operations**

#### **Merger to result in enhanced unified communications product lineup**

SANTA BARBARA and DENVER – November 5, 2015 -- TNCl Operating Company, LLC, a national voice, data and cloud services provider and Impact Telecom, a leading provider of voice and messaging services to businesses, consumers and carriers are pleased to announce a definitive agreement to merge companies. The newly formed organization, under the brand Impact Telecom, will provide innovative cloud and voice telecommunications solutions to businesses and consumers in the United States and Canada and wholesale carrier customers around the world.

Commenting on the merger, President and CEO of Impact Telecom, Bob Beaty said “There are compelling advantages to joining forces, such as combining Impact’s nationwide Feature Group D network with TNCl’s access network, creating an infrastructure to support and grow our unified communications platform including cloud-based voice, SMS, toll free, local and long distance services. Both organizations have deep experience in seamlessly integrating businesses along with track records of growth through strategic initiatives. I’m excited about the strength of the new organization.”

Laura Thomas, CEO of TNCl, also offered praise for the plan, “Together, TNCl and Impact Telecom will improve our competitiveness through increased operational efficiency, more robust service offerings, and our strong customer commitment. The new Impact Telecom will invest in platforms which provide our business customers more ways to connect and collaborate with their own customers and partners.”

Thomas will become Chairman of the Board of Directors of the new company and Beaty will continue as CEO. The transaction is expected to close in January 2016 and is subject to approvals from the FCC and applicable state regulatory authorities.

#### **About TNCl**

TNCl Operating Company is a leading national telecommunications provider specialized in voice, data and cloud solutions. Our proven ability to help customers navigate a shifting and oftentimes chaotic market presents unique opportunities for our customers to compete and win. Applying creativity to the complexities of telecommunications, TNCl delivers custom solutions to multi-location customers nationwide. Team TNCl’s extensive industry experience provides an unsurpassed level of provisioning, customer service and support. For more information visit [www.tnci.com](http://www.tnci.com).

#### **About Impact Telecom**

Impact Telecom delivers effective telecommunications solutions to businesses and consumers in the US and Canada and carriers around the world. With a focus on providing progressive

cloud-based unified communications services to business customers, Impact Telecom's product portfolio includes a range of flexible, portable and easy-to-use voice and messaging services. Our core infrastructure, which carries billions of minutes and messages each month, features a state-of-the-art class IV and V enabled VoIP network as well as one of the largest implementations of an IP-based network connected to a nationwide Feature Group D (FGD) network. More information is available at [www.impacttelecom.com](http://www.impacttelecom.com).

Contacts:

TNCI  
Andrea Liguori  
617-369-1068

Impact Telecom  
Anna Porteus  
301-610-4354

# # #