



Quality Technology Services®

QTS Acquires Herakles Data Center in Northern California

Data center leader now delivers colocation, cloud and DR capacity in Sacramento

ATLANTA (January 3, 2013) – QTS (Quality Technology Services), one of the nation’s largest and fastest-growing providers of data center facilities and managed services, today announced that it has completed the acquisition of Herakles, a world-class designed and engineered Internet Data Center facility in Northern California. This state-of-the-art 92,000 square foot, Tier III data center offers 52,600 square feet of raised floor space and 9.0 megawatts (MW) of power capacity in seismically-neutral Sacramento. The terms of the acquisition were not announced.

With the acquisition of Herakles, QTS expands its footprint in California to three wholly owned and operated premium facilities. The Herakles facility will be fully integrated into QTS’ data center portfolio as the QTS Sacramento Data Center.

"Herakles is a great company, with first-class people and a high-quality customer base," said Chad Williams, chief executive officer – QTS. "The acquisition of this technologically advanced data center adds a strategically located asset to our portfolio. Located just 120 miles north of our Santa Clara, Calif., data center and less than 90 miles from San Francisco, this facility expands our Northern California presence and offers California-based and national customers in each facility regional disaster recovery options as well as colocation and cloud services."

As one of the fastest-growing colocation regions in the nation, California is among the most requested markets for QTS customers looking to expand the size of their data center footprint. For more than 11 years, Herakles has delivered industry-leading uptime exceeding 99.999 percent, delivering a superior customer satisfaction rating among the region’s most demanding customers.

"We’re proud of what our team has accomplished at Herakles, and when it came time to transition the asset to the current ownership, it was important to us to make the right decision on behalf of our customers," said Lou Kirchner, president and chief executive officer – Herakles, LLC. "QTS has an impeccable reputation in the data center industry for combining reliability with flexibility and product innovation. Additionally their commitment to making a difference in the markets they serve will make QTS an important addition to the Sacramento business community."

"QTS’ acquisition of the Herakles data center now gives us the opportunity to remain in the data center environment that has proven to be very beneficial to our business while giving us the advantages of a relationship with a national data center provider," said Gary Lamb, founder and chief technology officer-Next Cloud, Inc., and Herakles customer. "As we explore options for cloud services and business continuity, we now have the convenience of expanding with a single service provider."

The Bank Street Group served as exclusive financial advisor to Herakles in the transaction.

About QTS

QTS (Quality Technology Services) is a leading national provider of data center solutions and fully managed services for enterprise businesses. The company offers a complete, unique portfolio of core data center services, including custom data center, colocation and cloud services, providing the flexibility, scale and security needed to support the rapidly evolving infrastructure demands of web and IT applications. QTS owns, operates and manages over 3 million square feet of secure, state-of-the-art data center infrastructure and supports more than 700 customers. For more information about QTS, please visit www.qualitytech.com or call toll-free 877.QTS.DATA or follow us on Twitter [@DataCenters_QTS](https://twitter.com/DataCenters_QTS).

About Herakles

Herakles, LLC is a privately held company, offering mission critical colocation space and managed services to private and public institutions seeking to outsource their primary or disaster recovery IT infrastructure. Herakles operates a world class Internet data center located in Sacramento, CA with technical and security personnel on site 24 hours a day, every day. Herakles' facility is fully built out, which enables its clients to immediately install their equipment without capital expenditure. The facility features state-of-the art security, 99.999 percent infrastructure reliability and is carrier neutral. Herakles designs custom solutions to meet the specific and varied needs of their clients, from small businesses to large enterprise companies.

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Contact:

Caitlin Crowley
communications 21 for QTS
404.814.1330
ccrowley@c21pr.com