



**FOR IMMEDIATE RELEASE**

**Impact Telecom Agrees to Acquire Matrix Telecom, Inc. and AmericaTel Corporation.**

Combination will create a national leader in full service telecommunications.

**DENVER – February 20, 2013** – Impact Telecom (“Impact”), a global provider of voice and data services, today announced they have signed a definitive agreement for Impact to acquire all outstanding shares of Matrix Telecom, Inc. and AmericaTel Corporation (“Matrix”), operating under the brand names Matrix, AmericaTel, Excel Communications, Trinsic, Startec and Zero11 Wireless. Financial terms of the transaction were not disclosed.

“Over the past seven years, Impact has focused on delivering one thing: outstanding telecommunications services. The addition of Matrix to Impact’s deep industry experience will create a superior set of solutions for our customers,” commented Bob Beaty, President and CEO of Impact. “Through this combination we are delivering on our commitment to making Impact a high-quality, affordable choice for voice and data services in the telecommunications industry.”

Founded as a CLEC in 2005, and headquartered in Denver, Impact Telecom is presently a leader in the wholesale telecommunications market, delivering flexible and effective solutions. Impact owns and operates a state-of-the-art Voice over IP (VOIP) network, which carries billions of minutes every year.

In addition to its complementary wholesale strategy, the Matrix business and residential customer bases provide service bundles and customer support models geared to customer satisfaction and loyalty. This is a natural fit with Impact’s customer-centric business model.

“Matrix has a strong track record of seamlessly integrating businesses and Impact has repeatedly demonstrated the ability to grow through strategic initiatives, innovative product management and a laser-focus on the customer,” said Jerry Ou, CEO of Matrix. “This acquisition is great news for Impact and Matrix’s valued customers and further demonstrates Impact’s commitment to industry leadership.”

The combined companies will offer an even wider range of switched and dedicated voice and data services, including domestic and international direct-dial and long distance, toll-free, and local services, as well as carrier transport, conferencing, hosting and other value-added services to commercial, carrier and residential customers.

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## **Impact Telecom Acquires Matrix and AmericaTel**

Once the acquisition has been completed, Impact Telecom will own and operate a robust, nationwide Class IV/V VoIP-enabled network forming a mesh of connectivity across major U.S. metropolitan markets. The network consists of long-haul fiber paths, numerous routers, servers and switching equipment.

The Impact network will provide on-net coverage of virtually every U.S. LATA and maintain inter-connect agreements with more than 300 carriers. The network will enable Impact Telecom to deliver voice and data services to carriers and SIP trunking, hosted IP PBX, IP VPNs and other cloud services to commercial and residential customers.

The transaction is expected to close in the second quarter of 2013 and is subject to receipt of approvals of the FCC and applicable state regulatory authorities. St. Charles Capital, LLC acted as exclusive financial advisor on this transaction.

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### **About Impact Telecom**

Impact Telecom is a leading, full-service provider of high quality voice and data communications products and services to carrier, commercial and retail customers. More information is available at [www.impacttelecom.net](http://www.impacttelecom.net).

### **About Matrix Telecom**

Matrix Telecom, Inc., ([www.matrixbt.com](http://www.matrixbt.com)), operates as Matrix Business Technologies and Trinsic, Powered by Matrix. It is an integrated telecommunications provider serving consumers and small and medium size businesses nationwide. Matrix is licensed as a facilities-based CLEC and Long Distance Provider in 49 states plus the District of Columbia.

### **About AmericaTel Corporation**

AmericaTel ([www.americatel.net](http://www.americatel.net)) provides telecommunications services to ethnic consumers and businesses connecting world-wide communities through a flexible network of owned and leased facilities, operating and termination agreements, and resale arrangements. Assets include an extensive network of IP gateways, international gateways, and switches. AmericaTel Corporation serves North America through the AmericaTel and Startec Global Communications brands.

### **For Further Information:**

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