

FOR IMMEDIATE RELEASE

## Impact Telecom Completes Acquisition of Matrix Telecom, Inc. and AmericaTel Corporation

Combination will create a national leader in full service telecommunications

**DENVER** – June 3, 2013–Impact Telecom ("Impact"), a global provider of voice and data services, today announced they completed the acquisition of Matrix Telecom, Inc. and AmericaTel Corporation ("Matrix"), operating under the brand names Matrix, AmericaTel, Excel Telecommunications, Trinsic, Startec and Zero11 wireless. Financial terms of the transaction were not disclosed.

"The completion of this acquisition is a significant milestone in our journey to grow and expand our product offerings to include a full range of high-quality telecommunication services at a competitive price," commented Bob Beaty, President and CEO of Impact Telecom. "Across our new, consolidated network, we will invest in the hardware, software and physical connects needed to innovate, compete and deliver higher quality services at more efficient rates. We will continue our focus on customer relationships and ensure their present products are delivering value while we explore how to develop new products that make sense for them."

The acquisition expands Impact's footprint in the wholesale market, provides Impact access to a wide range of retail and commercial segments and greatly expands the product portfolio of the merged companies. The new Impact Telecom will be organized along the lines of the markets it serves with dedicated leadership and support for wholesale, commercial and retail customers.

As a result of this combination, Impact Telecom owns and operates a state-of-the-art Voice over IP network. The Impact network carries billions of minutes every month, including one of the largest implementations of an IP-based connection to a comprehensive Feature Group D (FGD) network in the United States. The wide range of Impact Telecom customers will benefit from a robust, nationwide Class IV/V VoIP-enabled network forming a mesh of connectivity across U.S. metropolitan markets.

For wholesale customers, the Impact network will provide on-net coverage of virtually every U.S. LATA and maintain interconnect agreements with more than 300 carriers. The acquisition strongly positions Impact Telecom in the international market. Impact's strong global relationships now includes more than 200 carrier vendors internationally, including interconnects with international PTT and/or in-country directs. For commercial customers, the network will enable Impact Telecom to deliver voice and data services, SIP trunking, hosted IP PBX, IP VPNs and other cloud services. Residential customers will receive an even wider range of switched and dedicated voice and data services, including domestic and international direct-dial and long distance, toll-free, wireless and local services.

The transaction, announced in late February, received approvals of the FCC and numerous state regulatory authorities. Fueling this expansion and network consolidation is the backing of Main Street Capital of Houston, TX. In addition, St. Charles Capital acted as exclusive financial advisor on this transaction.

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## About Impact Telecom

Impact Telecom is a leading, full-service provider of high quality voice and data communications products and services to wholesale, commercial and retail customers. More information is available at <u>www.impacttelecom.com</u>.

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