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Integra Completes Acquisition of opticAccess

Integra now has owned, dense, unique metro fiber in all major Western U.S. markets

Vancouver, Wash. – Oct. 13, 2015 – Integra™, a provider of fiber-based, enterprise-grade networking, communications and technology solutions, has completed its acquisition of opticAccess, LLC—a deal that significantly expands Integra's network in the Western U.S. and gives Integra owned, dense, unique metro fiber in all major markets throughout the region. Regulators have approved Integra's acquisition of opticAccess, and Integra will immediately begin maximizing the benefits that the combined companies bring to our customers.

"This expansion of our network makes Integra an even stronger communications partners for wholesale, enterprise and government customers seeking high-reliability, high-bandwidth network solutions in the western U.S.," said Marc Willency, CEO of Integra. "Our acquisition of opticAccess' network adds 3,500 route miles to Integra's network, including key infrastructure in Seattle, Oregon, the Bay Area and southern California. Integra will continue to invest in our network to strengthen our infrastructure, better serve the needs of customers, and increase our standing as one of the largest regional fiber network operators in the country."

Integra estimates this network expansion will increase its addressable near-net demand by approximately 40 percent. The addition of opticAccess' assets also differentiates Integra's regional long-haul fiber network in a significant way by adding more unique, owned, low-latency long-haul routes that connect all of the major western operating markets, key data centers (more than 100 connected to Integra network in total) and cable landing stations. This expansion also enhances Integra's West Coast long-haul route with a diverse low-latency path for primary and protected routes from Seattle to Los Angeles.

Earlier this year, Integra announced its fully differentiated approach to local design, account management and customer support for its Electric Lightwave (serving large enterprise, wholesale, government, education and carrier customers) and Integra Business (serving regional and middle-market enterprise customers) units. The opticAccess acquisition extends Integra's capabilities, breadth and reach to additional customers that Integra can serve with this enhanced customer service model.

The Bank Street Group LLC served as exclusive financial advisor to opticAccess in connection with this transaction.

See the graphic below for details about how the acquisition of opticAccess expands Integra's network across the Western United States:

Integra Network Footprint

Network Statistic	Integra	opticAccess	Combined	% Change
Long Haul Route Miles	5,615	2,553	8,168	45%
Metro Route Miles	3,359	649	4,008	19%
Submarine Route Miles	0	344	344	NEW
Total	8,974	3,546	12,520	40%
Long Haul Fiber Miles	157,408	7,508	164,916	5%
Metro Fiber Miles	219,274	36,651	255,925	17%
Submarine Fiber Miles	0	16,512	16,512	NEW
Total	376,682	60,671	437,353	16%
On-Net Buildings	3,132	103	3,235	3%



About Integra

Integra is one of the largest regional providers of networking, communications and technology solutions in the western United States. Through its two business units, Electric Lightwave and Integra Business, the company provides critical data networking, unified communications, cloud and security services to domestic and international customers, including enterprise, government and wholesale customers – all of whom rely on Integra's world-class fiber network and superior customer service for their operations and business success. Integra's vast, privately-owned network connects customers across 35 cities in 11 states with Ethernet access to more than 460,000 business locations. Integra is headquartered in Vancouver, Washington with offices in 10 states in the western region and 1,500 employees. For more information, visit www.integratelecom.com or connect with us on social media on [Facebook](#), [Twitter](#) and [LinkedIn](#).

About Electric Lightwave

Electric Lightwave, an Integra company, serves as a trusted network infrastructure partner to enterprises, government agencies and carriers in select markets throughout the western United States. Electric Lightwave combines dense metro and intercity fiber assets, enterprise-grade network solutions, including Ethernet, Wavelengths and IP, with a highly responsive and easy to do business with approach. Electric Lightwave offers a premium service experience to match its premium network infrastructure solutions.

This release contains forward-looking statements that reflect Integra's current expectations and views of future events and developments. These forward-looking statements include statements relating to Integra's expected western metro fiber network footprint, customer base and expected timing of closing of the proposed transaction. These forward-looking statements are only predictions based upon our current expectations and views of future events and developments and are subject to risks and uncertainties that are difficult to predict. Any forward-looking statements made in this release are qualified in their entirety by these cautionary statements, and there can be no assurance that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, us or our business or operations.